

# Professional Profile



## Duke Wheeler, CRRP

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### Clients Represented/ Past Transactions

- AAA Northwest Ohio
- Ace Hardware
- Bennett Enterprises
- Bennett Management Corp.
- Big R
- Burlington Coat Factory
- DDR, Inc.
- Dollar General
- Family Dollar
- Fifth Third Bank
- Ford Motor Company
- GGP
- Hickory Farms, Inc.
- Party City
- Planet Fitness
- Potbelly Sandwich Works
- Ramco-Gershenson Properties Trust
- Realty Income Corp.
- Rite Aid
- Seritage Growth Properties
- Sola Salon Studios
- Spirit Realty Capital, Inc.
- Subway
- The Fresh Market
- The Hutton Company, Inc.
- Tim Horton's
- United Capital Corp.
- University of Toledo Foundation
- Wal-Mart
- Westwood Financial Corp.
- White Castle

## Professional Experience

With over 20 years of experience as a retail real estate specialist, Duke J. Wheeler, CRRP is the 'go-to' source for the retail real estate market insight your project needs. Licensed in Ohio and Michigan, Duke leverages his professional experience and a personal connection to the region into a skill set that includes site selection, disposition, acquisition, leasing, and investment sales. His deep product knowledge, coupled with long-term relationships, provides effective and efficient results for clients.

Duke is known for assuming a high level of accountability in his work by peers and clients.

Duke is honored to be recognized as the recipient of multiple industry awards bestowed by esteemed organizations such as the Northwest Ohio Realtors, Ohio Realtor Association, and CoStar, among others. He has furthered his skill set by attaining the ICSC (20+ year member) designations Certified Leasing Specialist (CLS) and Certified Retail Real Estate Professional (CRRP).

He also completed the Harvard Business School Online course 'Negotiation Mastery.'

Duke's objective is to provide clients with the necessary information, opportunities, and advice in a timely manner so that they may better their real estate position.

In addition to his professional pursuits, Duke finds joy in family life. He is happily married and the proud father of two daughters, two stepdaughters, and five grandchildren. Apart from spending time with family and excelling in his career, Duke enjoys traveling and outdoor activities. He is actively involved in the St. Ursula Academy Athletic Booster Club as a Board Member and dedicates time to coaching one of his daughters.

**"Reichle Klein has provided me with well-thought-out opportunities from competent and reliable advisors." — Matt Dewood, First American Exchange Company, LLC**

**"I believe Duke Wheeler to be *the* best retail broker in Toledo. His constant attention to detail and breadth of market comps and tenant activity are second to none." — Thomas Flynn, CBRE**

## Affiliations/Accreditations

- Ohio Real Estate Sales License
- Michigan Real Estate Sales License
- Member, National Association of REALTORS®, Ohio Association of REALTORS®, Northwest Ohio REALTORS®
- Member, International Council of Shopping Centers (ICSC), 15+ years
- Recipient of the ICSC Certificate as a Certified Retail Real Estate Professional (CRRP)
- Recipient of TRAR awards—Life Member
- Recipient of OAR awards

## Education

- Michigan State University, Bachelor's Degree, General Business Management

## Notable 2023 & 2024 Transactions

Client	SF	Transaction Value	Representation
● Better Health Market	8,200	\$1,150,000	Landlord
● Cash America	6,200	\$425,000	Landlord
● Clean Auto Express (x2 Acquisitions)	1.5 +/- acres	\$1,750,000	Operator
● Club Pilates	1,600	\$250,000	Landlord
● Crumbl Cookies	2,467	\$370,000	Operator
● Culver's	2+/- acres	\$815,000	Operator
● Enterprise Rent-A-Car	3,663	\$265,000	Operator
● Equitas Health	13,780	\$1,400,000	Landlord
● Five Below	11,870	\$1,550,000	Landlord
● Five Guys Burgers and Fries	2,500	\$1,100,000	Operator
● Great Clips	1,600	\$120,000	Landlord
● Harley Davison Dealership	27,224	\$2,750,000	Seller
● Huntington Bank (x2 Dispositions)	-	\$500,000	Seller
● Michael's	21,850	\$2,200,000	Landlord
● Napa Auto Parts	20,000	\$250,000	Operator
● Perrysburg Mattress	3,600	\$270,000	Landlord
● Re-Bath	2,670	\$275,000	Landlord
● Ross Dress for Less	22,722	\$3,150,000	Landlord
● Sheetz (x7 Acquisitions)	-	\$22,000,000	Operator
● Sport Clips	1,400	\$175,000	Landlord

