

Professional Profile



Tony Plath

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Clients Represented

- MidFirst Bank
- Huntington Bank
- Dermody Properties
- James (Skip) Aston
- West Valley Dev./
Craig Harris
- Monroe Bank &
Trust
- Trimont Real Estate
Advisors
- Maumee Valley
Properties /
Joe Goodell & Gary
VanCleaf
- TransCon Builders,
Inc.
- Stanbery Homes,
Inc.
- Hubbard &
Hubbard Properties
- First Eleven LLC
- ET Properties Ltd.
- J A Rental
Properties, LLC
- Ruth Ann
O’Loughlin, Trustee

Professional Experience

Tony Plath is a veteran real estate professional in the Greater Toledo market with more than 25 years experience. He understands investment properties after being involved in the sale, management and ownership of thousands of multi-family units and other investment properties. In 2003, as President of the Apartment Council of the Home Builders Association of Greater Toledo (HBA), he was asked to become the Executive Officer of the entire association, a position he held for seven years. Mr. Plath received many accolades for improving services to members as well as recognition from the public and political communities for engaging the 600-plus member association in a higher level of ethical and professional standards. While enjoying the challenges of this position, he long felt the pull to come back to investment real estate brokerage. Upon retiring from the HBA, Tony became a team member of the Reichle Klein Group Investment Property Advisors, rejoining with a number of professionals with whom he had worked earlier in his career.






The Investment Property Advisors team specializes in private market real estate sales. The team's expertise is in understanding the capital markets, knowing and accessing private capital investors as well as underwriting and developing marketing strategies for investment properties. Their in-depth knowledge and ability to source private capital have served to create optimum value for their clients. They leverage web marketing technology and their proprietary national investor database to create a national market for Toledo area assets. In all, the Toledo Investment Property Advisors have participated in sales with a total consideration in excess of \$317,950,000.



Following is a partial list of properties Tony has transacted:

Apartments	Property Size	Value
Harris Portfolio	951 Units	\$23,000,000
ARCAP Portfolio	946 Units	\$15,000,000
Enclave II	144 Units	\$ 7,200,000
Arbor Glen Apartments	504 Units	\$ 6,800,000
Covington Greens Apartments	144 Units	\$ 6,600,000
Beacon Place	201 Units	\$ 6,325,000
North Towne Villas	146 Units	\$ 6,300,000
Green Meadow Apartments	190 Units	\$ 4,150,000
University Hills	156 Units	\$ 2,585,000
Hidden Village	72 Units	\$ 2,200,000
Tudor Arms	96 Units	\$ 1,790,000
Stanbery Homes Portfolio (Oak Ridge Dr.)	48 Units	\$ 1,550,000
Longwood Apartments	100 Units	\$ 1,400,000
Devonshire Apartments	87 Units	\$ 1,200,000
Park Lane Luxury Apartments	94 Units	\$ 1,100,000
LeParc	27 Units	\$ 800,000
O’Loughlin Portfolio (Shadow Lane & Hilltop Lane)	30 Units	\$ 783,600
Eagle Springs	29 Units	\$ 735,000
2905 Tremainsville Rd.	24 Units	\$ 575,000



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Apartments	Property Size	Value
 Stateline Apartments	32 Units	\$ 480,000
 Gatehouse	23 Units	\$ 460,000
 Bayview Apartments	96 Units	\$ 429,000
 Harbor House	21 Units	\$ 360,000
 Swan Park	589 Units	Undisclosed

Office Properties	Property Size	Value
 MidFirst Bank Portfolio	129,786 SF	\$ 8,000,000
 Liberty Square	31,970 SF	\$ 2,800,000

Industrial Properties	Property Size	Value
 Magna Exteriors & Interiors of America, Inc.	177,500 SF	\$ 9,100,000
 NES Rentals (Perrysburg, OH)	14,560 SF	\$ 1,250,000
 1300 Flagship Dr.	24,000 SF	\$ 1,100,000
 NES Rentals (Ft. Wayne, IN)	15,485 SF	\$ 900,000

Retail Properties	Property Size	Value
 Timberstone Commons	56,321 SF	\$ 2,100,000
 Byrning Hill Shopping Center	69,942 SF	\$ 700,000