

Professional Profile



Harlan Reichle,
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Professional Experience

Mr. Reichle is the President and CEO of the Reichle Klein Group. In addition to his management duties, Mr. Reichle leads Reichle Klein's Investment Property Advisors team, which serves investment property owners in Northwest Ohio and Southeast Michigan.

The Investment Property Advisors team specializes in private market real estate sales. The team's expertise is in understanding the capital markets, knowing and accessing private capital investors as well as underwriting and developing marketing strategies for investment properties. Their in-depth knowledge and ability to source private capital have served to create optimum value for their clients. They leverage web marketing technology and their proprietary national investor database to create a national market for Toledo area assets. In all, the Toledo Investment Property Advisors have participated in sales with a total consideration in excess of \$317,950,000.

Mr. Reichle is licensed in Ohio and Michigan and has worked in the Brokerage Industry since 1982. Following is a partial list of properties Harlan has transacted:

Clients Represented	Apartments	Property Size	Value
– State Teachers Retirement System of Ohio	● Harris Portfolio	951 Units	\$23,000,000
– Fifth Third Bank	● ARCAP Portfolio	946 Units	\$15,000,000
– Tolson Enterprises	● Enclave II	144 Units	\$ 7,200,000
– Tarragon Realty Investors, Inc.	● Arbor Glen Apartments	504 Units	\$ 6,800,000
– ARCAP	● Covington Greens Apartments	144 Units	\$ 6,600,000
– First Industrial Realty	● Beacon Place	201 Units	\$ 6,325,000
– Whitehurst	● North Towne Villas	146 Units	\$ 6,300,000
– Rudolph Libbe Properties	● Green Meadow Apartments	190 Units	\$ 4,150,000
– Barone Enterprises	● University Hills	156 Units	\$ 2,585,000
– DDRS	● Hidden Village	72 Units	\$ 2,200,000
– GE	● Tudor Arms	96 Units	\$ 1,790,000
– Cedarwood Development	● Stanbery Homes Portfolio (Oak Ridge Dr.)	48 Units	\$ 1,550,000
– MidFirst Bank	● Longwood Apartments	100 Units	\$ 1,400,000
– Huntington Bank	● Devonshire Apartments	87 Units	\$ 1,200,000
– LNXR	● Park Lane Luxury Apartments	94 Units	\$ 1,100,000
– Dermody Properties	● LeParc	27 Units	\$ 800,000
– James (Skip) Aston	● O'Loughlin Portfolio (Shadow Lane & Hilltop Lane)	30 Units	\$ 783,600
– West Valley Dev./ Craig Harris	● Eagle Springs	29 Units	\$ 735,000
– Monroe Bank & Trust	● 2905 Tremainsville Rd.	24 Units	\$ 575,000
– Trimont Real Estate Advisors	● Stateline Apartments	32 Units	\$ 480,000
– Maumee Valley Properties / Joe Goodell & Gary VanCleaf	● Gatehouse	23 Units	\$ 460,000
– TransCon Builders, Inc.	● Bayview Apartments	96 Units	\$ 429,000
– Stanbery Homes, Inc.	● Harbor House	21 Units	\$ 360,000
– First Eleven, LLC	● Swan Park	589 Units	Undisclosed
– ET Properties, Ltd.			

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Office Properties	Property Size	Value
📍 Fifth Third Center at One SeaGate	744,000 SF	\$40,000,000
📍 Medical Mutual	129,752 SF	\$14,700,000
📍 Arrowhead Properties Portfolio	126,000 SF	\$12,600,000
📍 Romanoff Portfolio	126,000 SF	\$ 7,950,000
📍 3103 Executive Pkwy.	101,000 SF	\$ 5,350,000
📍 3930 Sunforest Ct.	23,368 SF	\$ 3,650,000
📍 Harvest Square	147,252 SF	\$ 3,106,000
📍 Liberty Square	31,970 SF	\$ 2,800,000

Industrial Properties	Property Size	Value
📍 First Industrial/Ozburn Hessey	735,000 SF	\$22,000,000
📍 STRS-Ohio Portfolio	514,652 SF	\$15,650,000
📍 Magna Exteriors & Interiors of America, Inc.	177,500 SF	\$ 9,100,000
📍 Kenco Warehouse	96,000 SF	\$ 4,500,000
📍 NES Rentals (Perrysburg, OH)	14,560 SF	\$ 1,250,000
📍 1300 Flagship Dr.	24,000 SF	\$ 1,100,000
📍 NES Rentals (Ft. Wayne, IN)	15,485 SF	\$ 900,000

Retail Properties	Property Size	Value
📍 360 E. Broad St.	29,000 SF	\$ 3,050,000
📍 Sky Bank Branch, McCord Rd.	4,035 SF	\$ 2,675,000
📍 Timberstone Commons	56,321 SF	\$ 2,100,000
📍 Shops of Spring Meadows (McCord Rd.)	7,260 SF	\$ 1,742,000
📍 1221 W. High St.	23,942 SF	\$ 1,520,000
📍 Byrning Hill Shopping Center	69,942 SF	\$ 700,000

Affiliations/Accreditations

- 📍 Toledo Regional Association of Realtors – Served on Board: 1992-1997; Served as President: 1996
- 📍 Toledo Area Small Business Association – Served on Board: 1994-1999; Served as Chair: 1997; Served on Executive Committee: 1994-1998
- 📍 Regional Chamber of Commerce: Served on Board: 1997-2005; Served on Executive Committee: 1997 and 2001-2005
- 📍 Regional Growth Partnership – Chairman: May 2012-May 2015; Board: 2000-present

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- Ohio Council-Community Schools - Served on Board: 2006-present; Served as Chair: 2008-2012

Education

- Bachelor of Science, Business Administration majoring in Real Estate and Urban Land Economics, Ohio State University, Columbus, Ohio
- CCIM Institute and SIOR designations