



FOX RUN APARTMENTS 2133 Stirrup Lane | Toledo, OH

Quick Facts

- Size 45,518 sq. ft.
- Investment Brokerage

CHALLENGE

On behalf of the Receiver, the challenge was to sell through receiver sale a 60-unit multi-family property. While occupancy in the property was at or above the market average, the property suffered from sufficient deferred maintenance. A lack of financing would also make the sale difficult.

SOLUTION

We developed a compelling offering package and an electronic marketing campaign and began pushing the information to prospective investors from our 360 database and using our websites. We connected with hundreds of prospective buyers.

RESULTS

We were able to generate multiple offers and reached an agreement with a buyer at the full asking price. We assisted the buyer with financing and were able to connect them with a bank to fund the deal.